

# COLORADO ASSOCIATION OF REALTORS

Research tools provided by the Colorado Association of REALTORS®

### Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Statewide Report Single Family and Townhouse-Condo May 2025



Single Family Market Overview						May 2025			<i>Make Sure</i> Your Agent is a REALTOR®		
Key metrics by report month and for year-to-date (YTD) starting from the first of the year.							Statewide Report			Not all agents are the same!	
Key Metrics	Historica	al Sparkbar	ſS		5-2024	5-2025	Percent Change	YTD-2024	YTD-2025	Percent Change	
New Listings	4-2024	8-2024	12-2024	4-2025	10,926	11,816	+ 8.1%	39,623	45,993	+ 16.1%	
Pending / Under Contract	4-2024	8-2024	12-2024	4-2025	6,388	7,140	+ 11.8%	29,002	30,733	+ 6.0%	
Sold Listings	4-2024	8-2024	12-2024	4-2025	6,758	6,716	- 0.6%	26,186	26,780	+ 2.3%	
Median Sales Price	4-2024	8-2024	12-2024	4-2025	\$597,000	\$590,000	- 1.2%	\$577,114	\$585,000	+ 1.4%	
Average Sales Price	4-2024	8-2024	12-2024	4-2025	\$749,905	\$755,143	+ 0.7%	\$748,063	\$759,283	+ 1.5%	
Percent of List Price Received	4-2024	8-2024	12-2024	4-2025	99.4%	99.0%	- 0.4%	99.1%	98.8%	- 0.3%	
Days on Market Until Sale	4-2024	8-2024	12-2024	4-2025	44	49	+ 11.4%	54	61	+ 13.0%	
Housing Affordability Index	4-2024	8-2024	12-2024	4-2025	67	69	+ 3.0%	69	69	0.0%	
Inventory of Active Listings	4-2024	8-2024	12-2024	4-2025	18,103	22,601	+ 24.8%				
Months Supply of Inventory	4-2024	8-2024	12-2024	4-2025	3.4	4.1	+ 20.6%				

### Current as of June 4, 2025. Percent changes calculated using year-over-year comparisons. All data from the multiple listing services in the state of Colorado. Report © 2025 ShowingTime Plus, LLC. | 2

Townhouse-Condo Market Overview Key metrics by report month and for year-to-date (YTD) starting from the first of the year.						May 2025 Statewide Report			Make Sure Your Agent is a REALTOR®   Not all agents are the same! Image: Construction of the same series o		
Key Metrics	Historical Sparkt	oars		5-2024	5-2025	Percent Change	YTD-2024	YTD-2025	Percent Change		
New Listings	4-2024 8-2024	12-2024	4-2025	3,146	3,367	+ 7.0%	12,425	14,531	+ 16.9%		
Pending / Under Contract	4-2024 8-2024	12-2024	4-2025	1,647	1,747	+ 6.1%	8,205	8,075	- 1.6%		
Sold Listings	4-2024 8-2024	12-2024	4-2025	1,868	1,766	- 5.5%	7,749	7,213	- 6.9%		
Median Sales Price	4-2024 8-2024	12-2024	4-2025	\$419,925	\$420,000	+ 0.0%	\$424,000	\$412,000	- 2.8%		
Average Sales Price	4-2024 8-2024	12-2024	4-2025	\$550,111	\$554,678	+ 0.8%	\$595,052	\$582,403	- 2.1%		
Percent of List Price Received	4-2024 8-2024	12-2024	4-2025	98.9%	98.7%	- 0.2%	98.9%	98.5%	- 0.4%		
Days on Market Until Sale	4-2024 8-2024	12-2024	4-2025	45	61	+ 35.6%	54	66	+ 22.2%		
Housing Affordability Index	4-2024	12-2024	4-2025	96	98	+ 2.1%	96	100	+ 4.2%		
Inventory of Active Listings	4-2024 8-2024	12-2024	4-2025	6,298	8,372	+ 32.9%					
Months Supply of Inventory	4-2024 8-2024	12-2024	4-2025	3.8	5.5	+ 44.7%					

# **New Listings**

# May 2025 **Statewide Report**

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% Change

from Prior Month

-10.8%

-5.8%

-0.5%

-6.8%

-5.4%

-35.1%

-16.9%

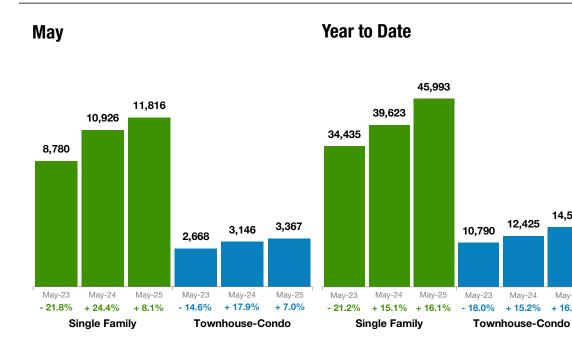
+93.0%

+3.2%

+26.2%

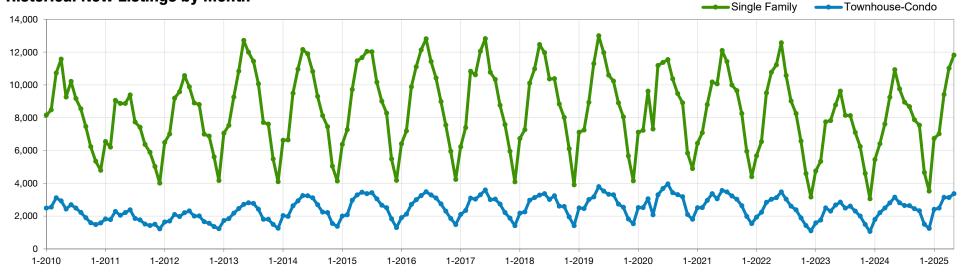
-0.4%

+7.7%



			New Listings	Single Family	% Change from Prior Year	% Change from Prior Month	Townhouse- Condo	% Change from Prior Year
			Jun-2024	9,751	+1.3%	-10.8%	2,805	-1.3%
			Jul-2024	8,945	+9.8%	-8.3%	2,641	+6.2%
			Aug-2024	8,668	+6.7%	-3.1%	2,629	+1.0%
			Sep-2024	7,872	+10.9%	-9.2%	2,450	+6.7%
			Oct-2024	7,538	+20.8%	-4.2%	2,317	+15.9%
			Nov-2024	4,661	+1.2%	-38.2%	1,503	+0.9%
			Dec-2024	3,523	+15.2%	-24.4%	1,249	+17.8%
			Jan-2025	6,733	+23.8%	+91.1%	2,410	+34.4%
12,425	14,531		Feb-2025	7,017	+9.5%	+4.2%	2,488	+12.9%
			Mar-2025	9,416	+23.8%	+34.2%	3,140	+26.5%
			Apr-2025	11,011	+19.1%	+16.9%	3,126	+11.6%
			May-2025	11,816	+8.1%	+7.3%	3,367	+7.0%
May-24	May-25	ו 						

### **Historical New Listings by Month**



+ 15.2%

+ 16.9%

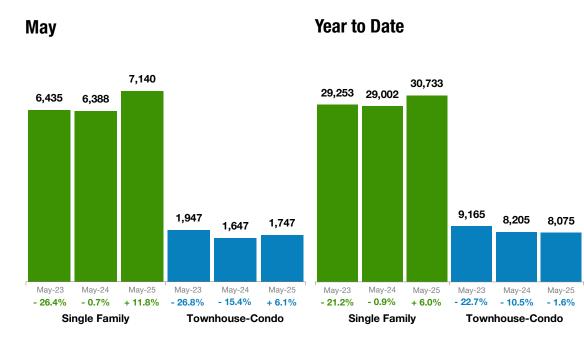
# **Pending / Under Contract**

# May 2025 Statewide Report

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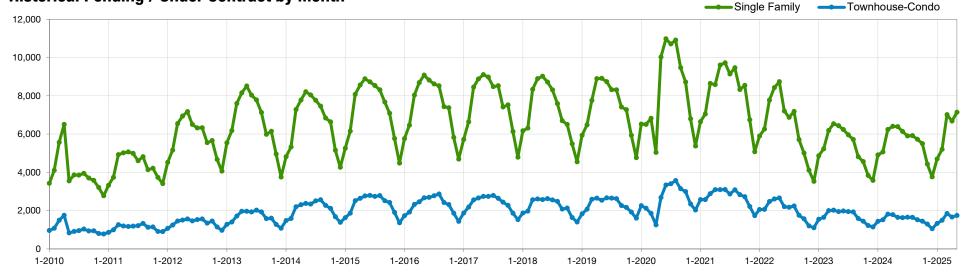
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Pending / Under Contract	Single Family	% Change from Prior Year	% Change from Prior Month	Townhouse- Condo	% Change from Prior Year	% Change from Prior Month
Jun-2024	6,136	-1.7%	-3.9%	1,633	-17.4%	-0.9%
Jul-2024	5,904	-1.0%	-3.8%	1,655	-15.0%	+1.3%
Aug-2024	5,918	+3.5%	+0.2%	1,648	-14.6%	-0.4%
Sep-2024	5,729	+19.0%	-3.2%	1,518	-4.3%	-7.9%
Oct-2024	5,504	+20.6%	-3.9%	1,448	+0.2%	-4.6%
Nov-2024	4,432	+15.5%	-19.5%	1,298	+6.6%	-10.4%
Dec-2024	3,766	+5.3%	-15.0%	1,056	-7.9%	-18.6%
Jan-2025	4,697	-4.2%	+24.7%	1,328	-7.6%	+25.8%
Feb-2025	5,200	+2.7%	+10.7%	1,495	-1.7%	+12.6%
Mar-2025	7,019	+12.5%	+35.0%	1,844	+1.7%	+23.3%
Apr-2025	6,677	+4.2%	-4.9%	1,661	-7.0%	-9.9%
May-2025	7,140	+11.8%	+6.9%	1,747	+6.1%	+5.2%

### **Historical Pending / Under Contract by Month**



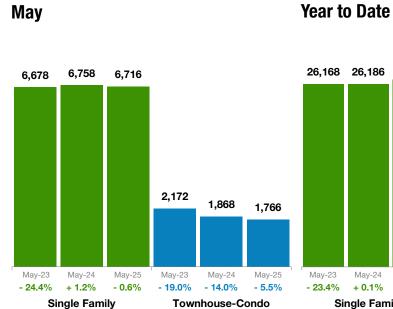
# **Sold Listings**

# May 2025 Statewide Report

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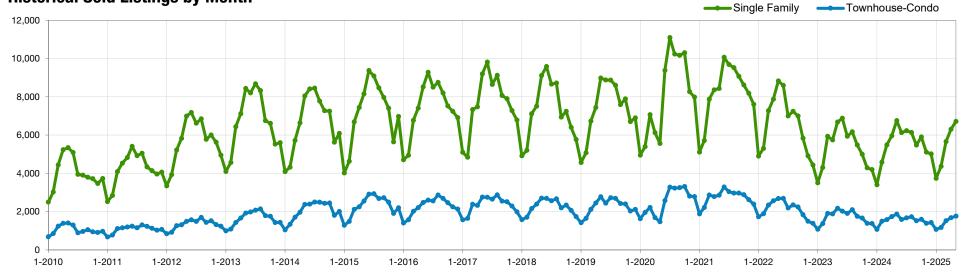




	Si	ngle Fam	ily	Town	house-C	ondo
5 <b>6</b>	May-23	May-24 <b>+ 0.1%</b>	May-25 <b>+ 2.3%</b>	May-23 <b>- 25.0%</b>	May-24 <b>- 7.8%</b>	May-25 <b>- 6.9%</b>
	ſ			T		
6					1,140	7,213
				8,401	7,749	
	26,168	26,186	26,780			

Sold Listings	Single Family	% Change from Prior Year	% Change from Prior Month	Townhouse- Condo	% Change from Prior Year	% Change from Prior Month
Jun-2024	6,131	-10.9%	-9.3%	1,590	-21.3%	-14.9%
Jul-2024	6,229	+4.9%	+1.6%	1,674	-12.1%	+5.3%
Aug-2024	6,137	-0.6%	-1.5%	1,730	-17.7%	+3.3%
Sep-2024	5,473	-0.2%	-10.8%	1,520	-13.5%	-12.1%
Oct-2024	5,899	+18.0%	+7.8%	1,594	-4.1%	+4.9%
Nov-2024	5,111	+19.3%	-13.4%	1,388	-0.2%	-12.9%
Dec-2024	5,015	+19.6%	-1.9%	1,426	+3.7%	+2.7%
Jan-2025	3,736	+9.9%	-25.5%	1,071	+0.4%	-24.9%
Feb-2025	4,363	-4.7%	+16.8%	1,170	-21.9%	+9.2%
Mar-2025	5,664	+3.2%	+29.8%	1,523	-3.3%	+30.2%
Apr-2025	6,301	+5.7%	+11.2%	1,683	-3.3%	+10.5%
May-2025	6,716	-0.6%	+6.6%	1,766	-5.5%	+4.9%

### **Historical Sold Listings by Month**



# **Median Sales Price**

# May 2025 Statewide Report

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% Change

from Prior

Month

+0.0%

+1.2%

-3.5%

+3.7%

-0.0%

+5.9%

-8.4%

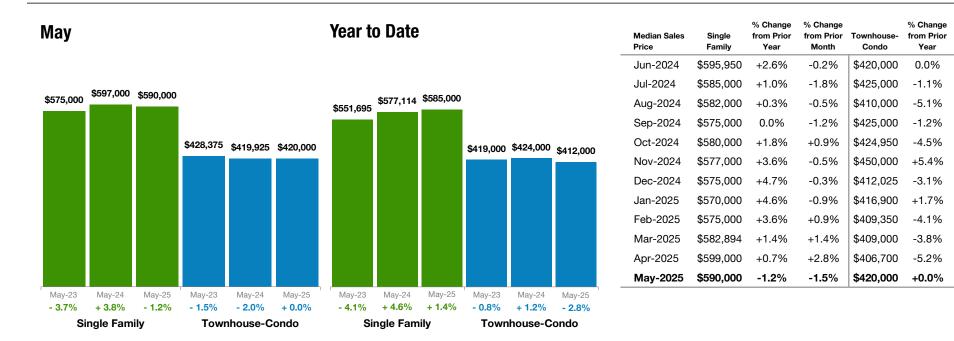
+1.2%

-1.8%

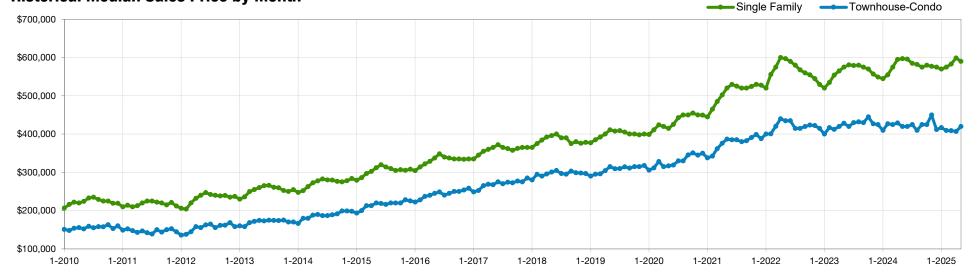
-0.1%

-0.6%

+3.3%



### **Historical Median Sales Price by Month**



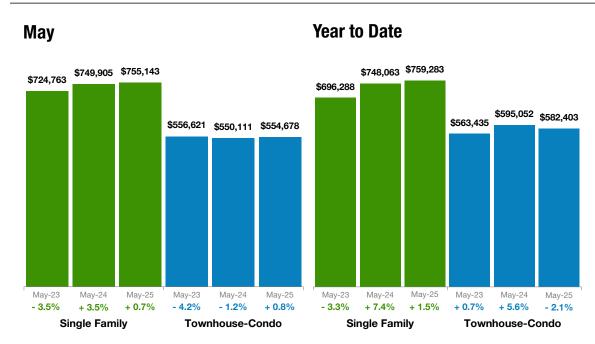
# **Average Sales Price**

# May 2025 Statewide Report

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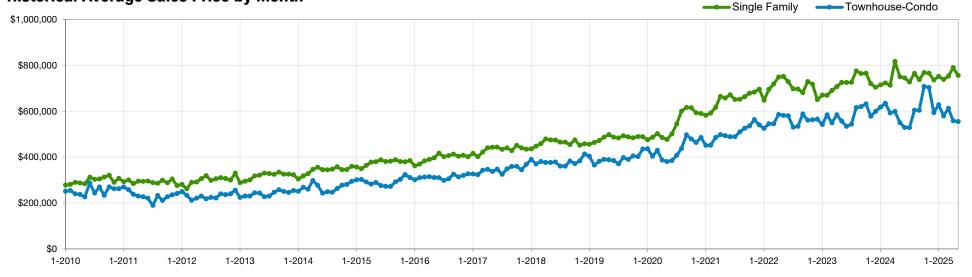
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Average Sales Price	Single Family	% Change from Prior Year	% Change from Prior Month	Townhouse- Condo	% Change from Prior Year	% Change from Prior Month
Jun-2024	\$744,207	+2.7%	-0.8%	\$529,019	-0.9%	-3.8%
Jul-2024	\$726,690	+0.1%	-2.4%	\$528,324	-2.7%	-0.1%
Aug-2024	\$764,438	-1.4%	+5.2%	\$603,860	-1.9%	+14.3%
Sep-2024	\$737,356	-3.5%	-3.5%	\$603,564	-2.6%	-0.0%
Oct-2024	\$767,932	+0.3%	+4.1%	\$707,304	+12.0%	+17.2%
Nov-2024	\$765,197	+6.3%	-0.4%	\$702,892	+21.6%	-0.6%
Dec-2024	\$735,139	+4.5%	-3.9%	\$593,952	-0.7%	-15.5%
Jan-2025	\$751,422	+5.2%	+2.2%	\$628,086	+1.8%	+5.7%
Feb-2025	\$737,612	+2.0%	-1.8%	\$579,376	-8.6%	-7.8%
Mar-2025	\$752,196	+5.5%	+2.0%	\$611,812	+3.3%	+5.6%
Apr-2025	\$789,713	-3.3%	+5.0%	\$557,916	-6.8%	-8.8%
May-2025	\$755,143	+0.7%	-4.4%	\$554,678	+0.8%	-0.6%

### **Historical Average Sales Price by Month**



# **Percent of List Price Received**

# May 2025 Statewide Report

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% Change

from Prior

Year

-0.8%

-0.7%

-0.8%

-0.5%

-0.7%

-0.5%

0.0%

-0.4%

-0.4%

-0.7%

-0.4%

-0.2%

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Townhouse-

Condo

98.9%

98.8%

98.5%

98.4%

98.4%

98.1%

98.2%

98.1%

98.4%

98.5%

98.6%

98.7%

% Change

from Prior

Month

-0.1%

-0.5%

-0.2%

-0.1%

-0.2%

-0.1%

0.0%

-0.1%

+0.5%

+0.3%

+0.2%

-0.1%



% Change

from Prior

Month

0.0%

-0.1%

-0.3%

-0.1%

0.0%

-0.3%

+0.1%

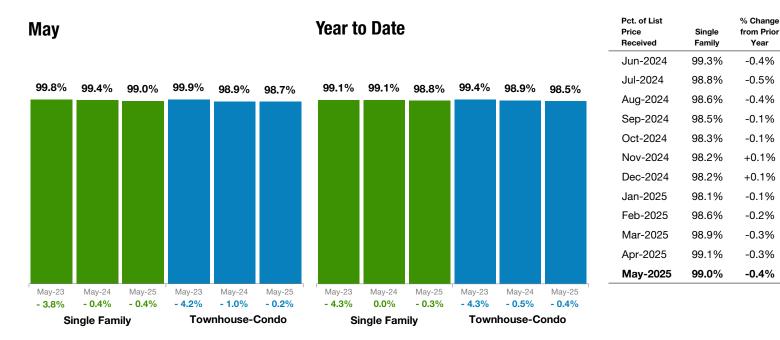
-0.1%

+0.3%

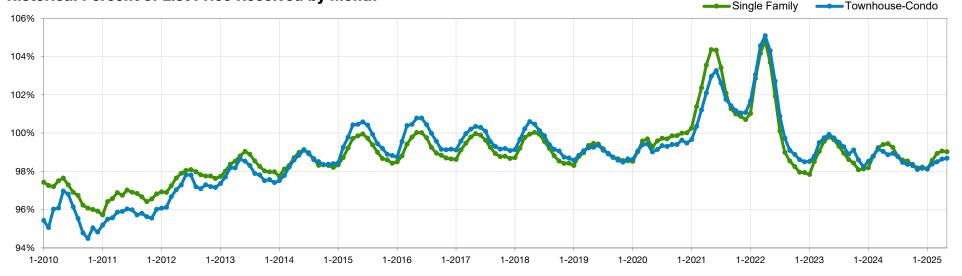
+0.1%

+0.1%

+0.1%



### Historical Percent of List Price Received by Month



# **Days on Market Until Sale**

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Month

-2.2%

+4.0%

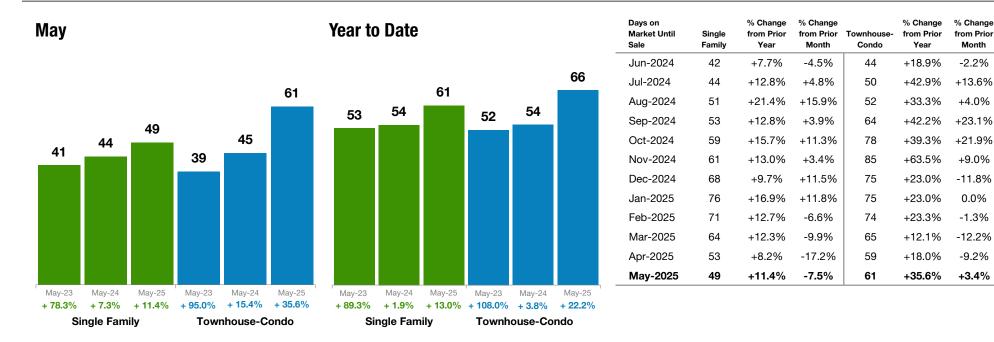
+9.0%

0.0%

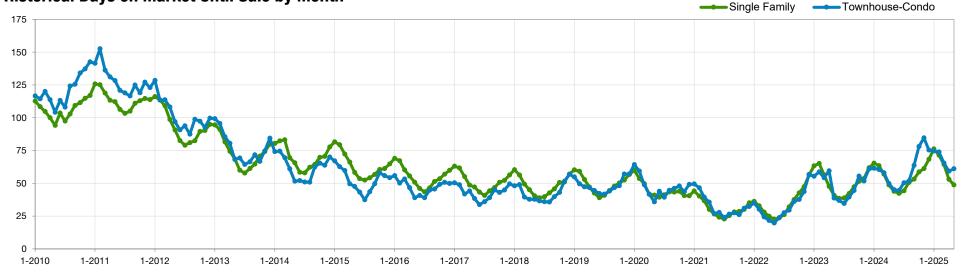
-1.3%

-9.2%

+3.4%



### Historical Days on Market Until Sale by Month



# **Housing Affordability Index**

# May 2025 Statewide Report

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% Change

from Prior

Month

+2.1%

-1.0%

+8.2%

-1.9%

-3.9%

-7.1%

+8.7%

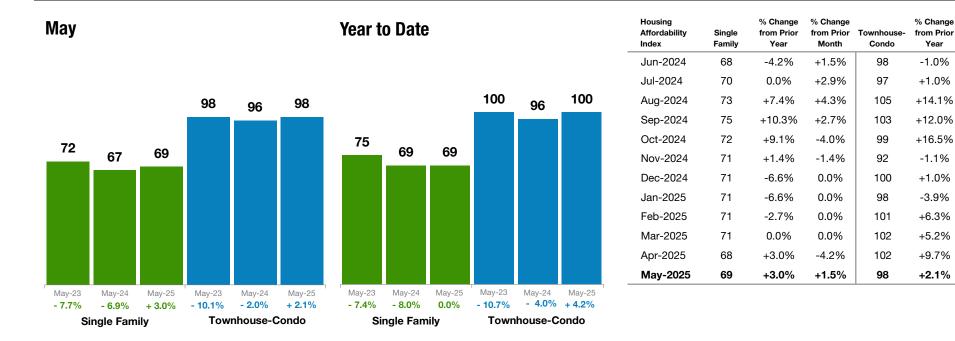
-2.0%

+3.1%

+1.0%

0.0%

-3.9%



### **Historical Housing Affordability Index by Month**



# **Inventory of Active Listings**

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% Change

from Prior

Year

+51.7%

+53.0%

+48.7%

+43.9%

+44.8%

+38.3%

+37.4%

+46.8%

+45.1%

+48.4%

+47.7%

+32.9%

% Change

from Prior

Month

+9.8%

+4.5%

+2.8%

+1.8%

-0.2%

-8.3%

-16.3%

+5.7%

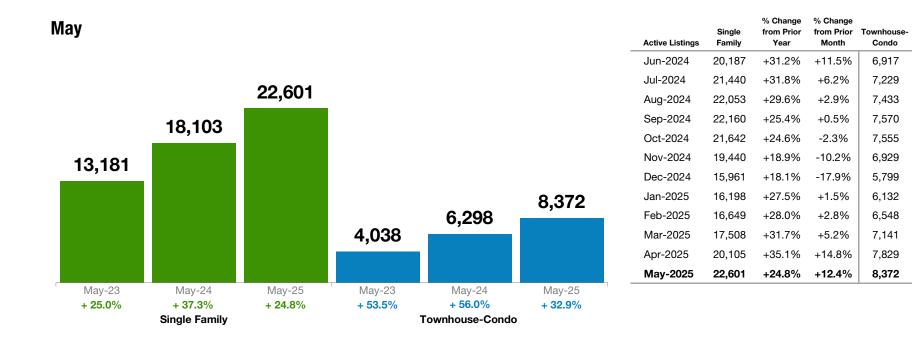
+6.8%

+9.1%

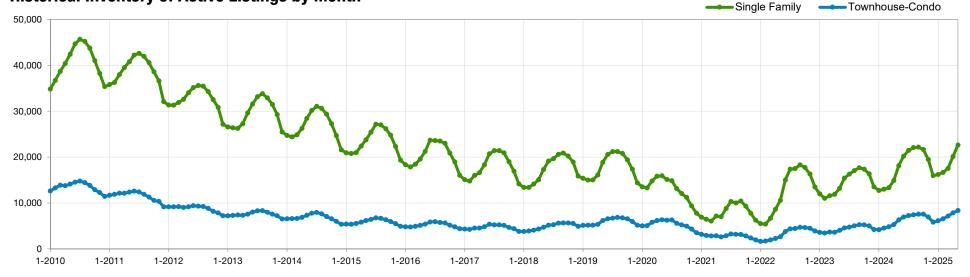
+9.6%

+6.9%

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### **Historical Inventory of Active Listings by Month**



# Months Supply of Inventory

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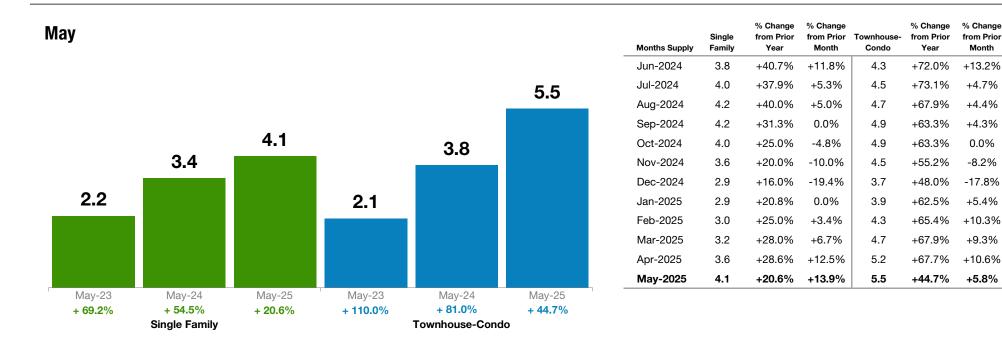


Month

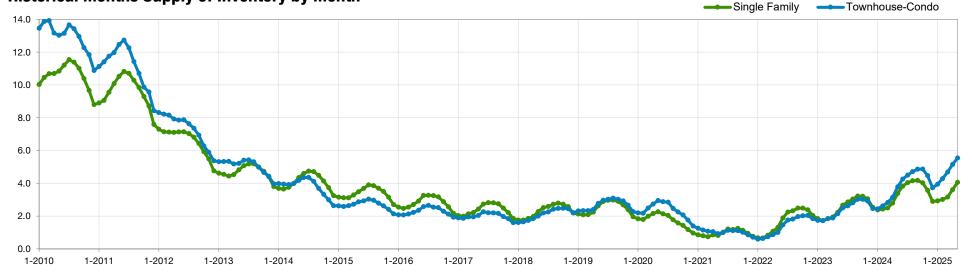
+4.3%

0.0%

-8.2%



### **Historical Months Supply of Inventory by Month**



<b>Total Market Overview Report</b> Key metrics by report month and for year-to-date (YTD) starting from the first of the year.						May 2025 Statewide Report			Make Sure Your Agent is a REALTOR®   Not all agents are the same! Image: Construction of the same set of the sam		
Key Metrics	Historica	I Sparkbar	S		5-2024	5-2025	Percent Change	YTD-2024	YTD-2025	Percent Change	
New Listings	4-2024	8-2024	12-2024	4-2025	14,169	15,297	+ 8.0%	52,397	60,933	+ 16.3%	
Pending / Under Contract	4-2024	8-2024	12-2024	4-2025	8,086	8,945	+ 10.6%	37,442	39,062	+ 4.3%	
Sold Listings	4-2024	8-2024	12-2024	4-2025	8,679	8,523	- 1.8%	34,142	34,198	+ 0.2%	
Median Sales Price	4-2024	8-2024	12-2024	4-2025	\$554,900	\$550,000	- 0.9%	\$545,000	\$550,000	+ 0.9%	
Average Sales Price	4-2024	8-2024	12-2024	4-2025	\$705,342	\$711,938	+ 0.9%	\$714,289	\$721,673	+ 1.0%	
Percent of List Price Received	4-2024	8-2024	12-2024	4-2025	99.3%	98.9%	- 0.4%	99.0%	98.7%	- 0.3%	
Days on Market Until Sale	4-2024	8-2024	12-2024	4-2025	45	52	+ 15.6%	54	62	+ 14.8%	
Housing Affordability Index	4-2024	8-2024	12-2024	4-2025	72	74	+ 2.8%	73	74	+ 1.4%	
Inventory of Active Listings	4-2024	8-2024	12-2024	4-2025	24,629	31,268	+ 27.0%				
Months Supply of Inventory	4-2024	8-2024	12-2024	4-2025	3.5	4.4	+ 25.7%				

# **Glossary of Terms**

A research tool provided by the Colorado Association of REALTORS®.

### New Listings

A measure of how much new supply is coming onto the market from sellers.

### Pending/Under Contract

A count of all the listings that went into Pending / Under Contract during the reported period. Pending / Under Contract listings are counted at the end of the reported period. Each listing can only be counted one time. If a listing goes into Pending / Under Contract, out of Pending / Under Contract, then back into Pending / Under Contract all in one reported period, this listing would only be counted once. This is the most real-time measure possible for home buyer activity, as it measures signed contracts on sales rather than the actual closed sale. As such, it is called a "leading indicator" of buyer demand.

### Sold Listings

A measure of home sales that were closed to completion during the report period.

### Median Sales Price

A measure of home values in a market area where 50% of activity was higher and 50% was lower than this price point.

### **Average Sales Price**

A sum of all home sales prices divided by total number of sales.

### Percent of List Price Received

A mathematical calculation of the percent difference from last list price and sold price for those listings sold in the reported period.

#### **Davs on Market Until Sale**

A measure of how long it takes homes to sell, on average.

#### Housing Affordability Index

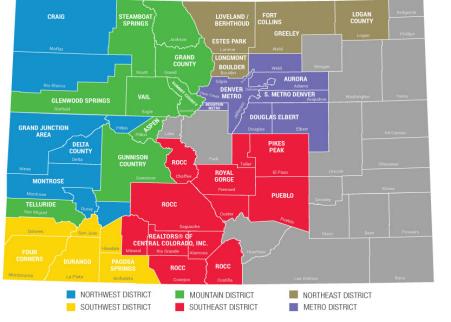
A measure of how affordable a region's housing is to its consumers. A higher number means greater affordability. The index is based on interest rates, median sales price and median income by county.

#### **Inventory of Active Listings**

A measure of the number of homes available for sale at a given time. The availability of homes for sale has a big effect on supply-demand dynamics and home prices.

#### Months Supply of Inventory

A measure of how balanced the market is between buyers and sellers. It is expressed as the number of months it would hypothetically take to sell through all the available homes for sale, given current levels of home sales. A balanced market ranges from 4 to 7 months of supply. A buyer's market has a higher number, reflecting fewer buyers relative to homes for sale. A seller's market has a lower number, reflecting more buyers relative to homes for sale.



#### Colorado Association of REALTORS® Board Map Associations/Boards by District

#### Metro

Aurora Association Denver Metro Association Denver Metro Commercial Assn. Douglas Elbert Association Mountain Metro Association South Metro Association

#### Mountain

Aspen Board Glenwood Springs Association Grand County Board Gunnison Country Association Steamboat Springs Board Summit Association Telluride Association Vail Board

Northeast Boulder Area Association Estes Park Board Fort Collins Board Greeley Area Association Logan County Board Longmont Association Loveland/Berthoud Association Northern Colorado Commercial Assn.

#### Northwest

Craig Association Delta Board Grand Junction Area Association Montrose Association

Southeast

Pikes Peak Association Pueblo Association REALTORS® of Central Colorado, Inc. (ROCC) Royal Gorge Association

#### Southwest

Durango Area Association Four Corners Board Pagosa Springs Area Association

The gray areas are not represented by a local association/board of REALTORS® or Multiple Listing Service. Transaction numbers in those areas are low and would not affect the overall state statistics.

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are the same!

**Statewide Report** 

May 2025